

2020 Campaign

Dear Potential Partner.

I am excited to announce that in 2020 Revive Family will begin to serve the church like Jesus. Jesus did not charge for his teaching and healing and neither will we. This opens up an amazing opportunity to impact more families and ultimately the loss of youth from the church.

The Board of Directors has voted to offer our online program for parents to churches and their members free of charge. We are choosing to walk wisely by faith rather than by sight. We believe that those who benefit from the class, implementation guide and parent support calls will donate, paying it forward.

CDMG, Inc will Manage the Outreach

According to our marketing firm CDMG, this free-to-donation approach should result in three to five times more families participating in our program and result in a greater return than if we charged up front for the program.

As a result, we are embarking on our 2020 campaign. CDMG will use data mining to assemble targeted lists of 20,000 parents and 20,000 churches that we will reach out to in 2020. They will test messages, communication channels and response rates allowing us to compare the effectiveness of reaching out to churches versus directly to parents. This outreach will incorporate targeted social media and Google awareness ads to the identified parents and churches. Following this phase, CDMG will reach out to the lists with e-mails and direct contact marketing to engage the churches and parents with our online program for families. At the conclusion of the 2020 campaign we will know the:

- Messages
- Channels
- · Performance metrics
- Change in parent perspectives
- Implementation process engagement rates
- Support call participation rates

These outcomes will provide a road map for expanding our effort to help and heal families leading to significant changes in the life trajectory of their kids and the loss of youth from the church. Enclosed you will find a presentation that provides an overview of Revive Family and how the 2020 campaign will provide essential answers parents are seeking. You will also find a summary document with testimonies to the work Revive Family is doing to change lives today.

I appreciate any insights or counsel you can provide and welcome your questions. You can set up a time to talk with me at jeff@revivefamily.com. We need your help to make the 2020 campaign a reality. You can jeff@revivefamily.com. We need your help to make the 2020 campaign a reality. You can jeff@revivefamily.com. We need your help to make the 2020 campaign a reality. You can jeff@revivefamily.com. We need your help to make the 2020 campaign a reality. You can jeff@revivefamily.com. We need your help to make the 2020 campaign a reality. You can jeff@revivefamily.com.

Thank you,

Jeff Schadt, Founder Revive Family 970 259-4895



Changing Lives Today

Recently Released Online Class

This class is being reviewed by churches to use as their resource for parents

- Westminster Chapel, Belleview, WA
- Compass Bible Church, Boise ID
- North Summit Church, Sand Point, ID
- FUMC, Durango, CO
- Highlands Community Church, Renton, WA

Comments by church reviewers about the online class

"Through seven sessions. It is great content."

"Our entire family team is reviewing the course. I love it. We are meeting next week to decide the next steps."

"I have completed all 15 sessions and think this would be great for our parents."

Revive Family on Air

Impacting thousands of parents every week in nine cities:

- Minneapolis, MN 90.7 FM | 97.5FM | AM900 | 98.5 HD signal 2 KTIS
- Kansas City, KS 88.5 HD signal 2 KJNW
- Duluth, MN 90.5 FM KDNI
- Fargo, ND 102.5 FM | AM1200 KFNW
- Sioux Falls, SD -107.5 FM I AM1270 KNWC
- Waterloo, IA 93.1 FM I AM1090 KNWS
- Madison, WI 104.7 FM I AM1190 WNWC
- Hartford, CT 94.1 FM I AM 1290 WNWW
- Bismarck, ND 89.1 FM KLBF

Recent Radio Program Series

- Rejection Really Hurts (2 weeks)
- Why Influence Works (5 weeks)
- The Jesus Your Kids Will Follow (4 weeks)
- The Anchor, Dad (4 Weeks)

Recent Radio Program Comments

"The Influence series has been really helpful. How can I access the other programs it referenced?"

"I could only listen to half of program in the car, how can I access the rest?"

"I have been dealing with rejection and have had been suicidal thoughts for years and did not know why."



Revive Family Podcast

- A growing podcast audience
- Averaging 55 listeners weekly through our new site
- Seeking approval to place the podcast on I-Tunes and Amazon

Recent Podcast Comments

"This is a great podcast" Senior Pastor, First United Methodist Church

"How can I access older podcasts?"

"Thank you! You are helping me understand my kid

revivefamily.com

- The new site is connecting
- Parents are signing up for the news letter and issues white pages
- We are building a list
- We are receiving orders for the online class with no advertising occurring

Blogs and Social Media

- In 2018 we drove 9,000 people to our site from social media to read our blogs
- The site was not converting the visitors so we built new brand image and site in 2019
- We are returning our successful social media outreach given the completion of the online class

Audio Books

Key podcast series are being edited into audio books with chapter navigation and will be available for download with a donation at <u>revviefamily.com</u> and will be distributed on digital platforms.





70% of adolescents want more involvement from their parents in their lives.

Just a different kind of Involvement!





Reach out to 20,000 churches & 20,000 parents in 2020

Goal

20,000 kids reconnected to their parents in a healthy way

How

Train, Encourage and Support
10,000 families to
help 20,000
kids reconnect &
reconsider their escapes
in 2020



Kids are in Crisis

Mental Health

2.8 million adolescents (ages 12 to 17) in the United States had at least one major depressive episode in 2014.

Approximately 4.4 million kids age 2 to 17 have been diagnosed with anxiety.

Substance Abuse

Reported having used drugs at least once in the past year.

13 % of 8th graders or 455,000 13 year olds 30 % of 10th graders or 1,050,000 15 year olds 40 % of 12th graders or 1,400,000 17 year olds

In 2015, 7.7 million young people ages 12-20 reported that they drank alcohol beyond "just a few sips" in the past month

Sexual Activity

90% of children ages 8-16 have seen online pornography

Research from Bitdefender, reported children under the age of 10 account for 22% of online porn consumption under the age of 18

41% of high school students reported having sexual intercourse or 5,740,000 13 to 17 year olds

Internet Activity

70% of kids hide their internet behavior from their parents

A Pew study finds that that 54 percent of US teens ages 13 to 17 worry they spend too much time on their phones or 7.5 million

Video Games

91 percent of kids between 2 and 17, or about 64 million play video games

8.5 percent of children who play video games in the United States are addicted or 5,440,000 kids

Why?

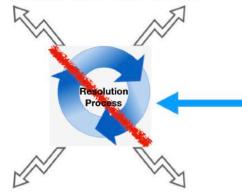
Families are Struggling

Revive Family estimates that 70% to 80% of kids age 8 to 17 or 26,250,000 kids have some form of escape behavior.



A majority are escaping unresolved issues and hurt in the relationship with their parents!

Kids tell us their families are really just individuals living under one roof!



Leads to:

- Lack of Emotional Connection
- Lack of Understanding
- Loss of Influence in Kids' Lives
- · A Kid's Focus on Self
- A Kid's Desire to Escape
- "It's my parents' faith"/Loss of Faith

Families Lack

A healthy view of their kids & kids' capabilities A bi-directional resolution process A shepherding or mentoring mindset

Because Society

Redefined childhood

Exaggerates the danger

Altered parents' role to protecting their children from preparing them



A Loss of Empathy and Compassion

In one study, the average American college student in 2009 scored as less empathic than 75 percent of students in 1979.





In a 26-year-long study, researchers found that the number one factor in developing empathy in children was father involvement. Fathers' spending regular time alone with their children translated into children who became compassionate adults.

As the Family Goes



So Goes the Nation



2020 campaign



Helping Parents is Key!



Many parents feel like:
They are failing
Struggle to understand their kids
They do not know how to lead apart from
authority and control or a hands off approach

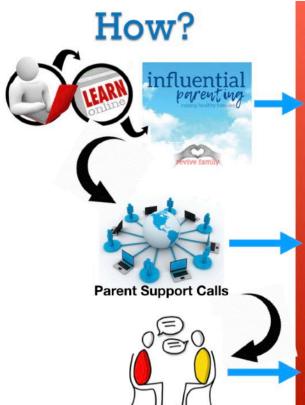
"In American culture, it seems that controlling or possessive behaviors are the ones people do not feel loved by," Heshmati said. "If someone wants to know where you are at all times, or acts controlling, those actions are not loving to US." Penn State Research

"You Changed My Son Through Me!" - Rick Rablin, Father of 17 year old

"Wow! You and the Influential Parenting are the bridge that I needed between the counselor, our church and my daughter." - Manuela Mcvey,

"As a mom and professional counselor I have reviewed many parenting programs. Influential Parenting is now my number one resource for parents." - Holly Pankratz

"We have followed through with your homework assignments from the seminar and taken our oldest out to eat twice. We had a great time and she loved it. She and I have taken the Strengths Finder test and she loved that. She is loving this whole idea that we are helping her to discover what she wants to do with her life and make her own plan and that we are here to support her and help her succeed. It has made her more enthusiastic about school and her future and way more communicative. "- Bernesce Teem, Mom of Pre-teens and Teens



Coaching

Revive Family Found That:

Equip

30% to 35% of parents are healthy enough to make needed changes with our training & implementation process to follow

Support

25% to 30% needed support and encouragement as they implemented via support calls

Coaching

35% to 40% needed coaching to heal themselves and the relationship with their kids





DIRECT **RESPONSE** FOR THE 21ST CENTURY

- Our advertising campaigns generate better results from scientifically proven direct response strategies that are highly targeted. creating greater lifetime value from your
- Accountable advertising where results are tracked
- Measurable results so you know what's working best
- Know your cost per lead and cost per sale across all marketing channels

INTEGRATED MARKETING SOLUTIONS











CDMG will manage a large scale test and refining process. Their data mining will specifically target 20,000 churches & 20,000 parents

Prove Out

- Channels and Messages
- · Free to donation model in order to help more families
- Class effectiveness
- Implementation engagement
- Metrics with current program

2020 Campaign Budget

CDMG Engagement	\$ 106,000
Donor development prog./software	\$ 10,000
Consultant refine site & build donor follow up	\$ 30,000
Writer, new content development	\$ 15,000
Expand social media following	\$ 20,000
Additional expenses	\$ 19,000
Total Budget	\$ 200,000

Revive Family's Board of Directors is seeking pledges from investors to reach our goal of \$200,000. Revive Family will not seek the funding of these pledges until a threshold of at least \$130,000 has been reached assuring us the ability to move forward with CDMG.





MARKETING AWARDS









BUSINESS MARKETING









2020 Outcomes

Families

Train 10,000 parents Help 20,000 kids reconnect Cause 20,000 kids rethink their escapes

Effort

Develop metrics for effective outreach Generate \$60,000 - \$160,000 in revenue Measure and report results & impact Build evidence for major expansion





Expand existing Radio Program Add a celebrity mom endorsement Add a celebrity dad endorsement Add professionally cast & produced family contrast video vignettes Add a great spokesperson/speaker Upgrade online content with above Enhance Social Media with above Access PSA's with celebrities